



Good To Know U



All classes held online via LiveStream unless otherwise specified.
<https://meet.google.com/kyb-wdft-orh>

hello SEPTEMBER

September 1-7

- 9/2 - Labor Day - Offices Closed
- 9/4 - 1pm Real Talk About Real Estate w/ Gino Blefari & Larry Kendall **Virtual only**

September 8-14

- 9/10 - 9am-11am Groover Labs Offsite Safety Seminar w/ Cindy Coughenour
- 9/10 - 2pm The Value of Video & Social Media [Register here](#)
- 9/11 - 1pm Fostering Long Term Relationship w/ Sonja Seidl
- 9/13 - 11am Real Estate Planning: Conducting Annual Client Reviews w/ Jon Quincy **West Office**
- 9/14 - 1-3:30pm Listing Forms Camp w/ Tiffany Mekkaoui [Register here](#)



September 15-21

- 9/17 - 10am Book Club: The Ride of a Lifetime by Robert Iger **in person only**
- 9/17 - 10:30am Mastering the CMA: Accurately Price Properties w/ Julia Shetlar
- 9/19 - 11am What to Know About 1031 Exchanges [Register here](#)
- 9/19 - 11am-1pm Vendor Visit **East Office**

September 22-30

- 9/23 - CORE week
- 9/24 - 10am Book Club: The Ride of a Lifetime by Robert Iger **in person only**
- 9/25 - 1pm BHHS Connect Virtual Workshop [Join here](#)
- 9/26 - 2pm QuickBuy Open Forum [Register here](#)



New to Real Estate?

New to the company?

Kickstart (or *revitalize*) your career by deep-diving into some of the most important skills, tools and partners a BHHS PFR KS agent can utilize. **Training is from 10:30am-1pm daily.**

September CORE Dates Make sure to REGISTER!

23rd – Monday

CORE Day 1 | Welcome, Company Info, PFCU Memberships & More

24th – Tuesday

CORE Day 3 | Buyer Consultation, MLS Buyer Saved Search, and Transaction Desk

25th – Wednesday * WEST *

CORE Day 2 | Social Media & Resource Center

26th – Thursday

CORE Day 4 | What you need to know... Open Houses, Warranties, and Title Company Information

27th – Friday

CORE Day 5 | Contract Docs & Agency & Risk Management

[Click HERE to register for CORE](#)

ALL AGENTS

**Join our Sales Meetings
Tuesdays at 9am**

Watch your Email for details!



For additional Virtual Training, enroll at

REsource Center/LearnCenter2.0.

